



FAQ - Clients and Finance Professionals

Is Vallon Finance a consulting firm or a staffing firm?

- Vallon Finance was designed to deliver expertise and experience by offering a team of executive level finance talent - so this design puts us in the middle of consulting and staffing.
- Like a consulting firm, we can offer project specific knowledge, because both the Vallon team and our finance professionals have operating experience.
- Like a staffing firm, we add another executive who can execute projects under the direction of your firm's management team.

Why hire Vallon Finance talent on a contract basis?

- To bring in a CFO/VP/Controller to work under the guidance of the CFO/Management team to deliver important initiatives – more executive bandwidth.
- Assist an emerging growth company determine their true finance needs (e.g. need to add first CFO, finance team make-up, etc.)
- Fill open position on finance team until full-time hire is made

What are key characteristics of Vallon Finance professionals?

- Longer tenure finance professionals who have held CFO, VP, Controller or Director roles
- Have the 'lessons learned' that come only from broad experience and time
- Specific experience with projects for which they are assigned

How long does it typically take to fill an assignment?

- The right technical and stylistic fit can typically be identified in less than 48 hours
- We generally offer two candidates for a company to interview who have the appropriate project experience

How does Vallon Finance retain highly experienced professionals?

- We focus on client needs that require an executive level finance professional, so we are matching up with the skill level they have earned, thus making the engagements challenging
- Vallon must equally serve its team as we do our client, so we work bring a high level of satisfaction in scheduling, opportunities and benefits.

Are your consultants ultimately looking for permanent work?

- Given the fluidity of the market, Vallon Finance has both colleagues that are open to full-time consulting or employment. For those open to permanent work, we ensure they can fulfill any contract before being assigned.
- Those that consult full-time find the variety and ability to focus on the areas they enjoy and can deliver strong results, prefer to consult on long-term basis.

How do you charge for your services?

- Our services are invoiced on an hourly basis with rates commensurate with experience.

Can our company hire a Vallon Finance consultant?

- Yes, if your company need turns permanent, then we will work with you and our Finance Professional to determine the best course of action. If a Finance Professional has been under contract for 1,100 hours or greater, we will not charge any search fee.